## **Clear Lake Real Estate**

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Clear Lake Real Estate remains in a Normal Seller's Market to begin 2018. Sales for CCISD single family homes stay strong but dipping a little from last year. Median prices have declined, but remain high, as shown on the "Market Trend" graphs. We're into a bidding situation on the lower price bands for *market ready homes*. Overall market remains in a strong sellers' market. Need to sell your home? Call ME. It may be the <u>perfect</u> time to have your home on the market. Be sure to visit my <u>Market Trend</u> page to learn much more about the state of the real estate market in Clear Lake.

## Market Report by Sales Price Single Family Residential Dwellings

CLEAR CREEK ISD January 2018 Home Sales by Price				
Price Range	# Sold	Active Listings	Month's of Inventory	Market
\$0-\$100K	17	0	0.0	Extreme Seller's Market
\$100-\$200K	45	34	8.0	Extreme Seller's Market
\$200-\$300K	41	122	3.0	Extreme Seller's Market
\$300-\$400K	33	158	4.8	Normal Seller's Market
\$400-\$500K	14	79	5.6	Normal Seller's Market
\$500-\$600K	0	37	N/A	Extreme Buyer's Market
\$600-\$700K	4	25	6.3	Balanced Market
\$700-\$800K	0	19	N/A	Normal Buyers Market
\$800-\$900K	0	12	N/A	No Sales This Month
\$900-\$1M	0	10	N/A	No Sales This Month
\$1M-\$2M	1	21	21.0	Extreme Buyer's Market
\$2M-\$3M	0	10	N/A	No Sales This Month
>\$3M	0	1	N/A	No Sales This Month
Overall Mkt	155	528	3.4	Normal Seller's Market
12+ months of inventory		Extreme Buyer's Market		High depreciation
9-12 months of inventory		Normal Buyer's Market		Moderate depreciation
6-9 months of inventory		Balanced Market		Flat to moderate depreciation
3-6 months of inventory		Normal Seller's market		Moderate to high appreciation
0-3 months of inventory		Extreme Seller's Market		High appreciation