Clear Lake Real Estate	
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Clear Lake Real Estate remains in a Normal Seller's Market. Sales for CCISD single family homes are strong, and we're beginning to see strength in the higher prices, but a clear drop off above \$700k. Median prices continue to rise dramatically, as shown on the "<u>Market Trend</u>" graphs. We're into a bidding situation on the lower price bands for *market ready homes*. Overall market is still showing reduced inventory. Need to sell your home? Call ME. It may be the <u>perfect</u> time to have your home on the market. Be sure to visit my <u>Market Trend</u> page to learn much more about the state of the real estate market in Clear Lake.

	Market Report by Sales Price Single Family Residential Dwellings													
	<b>CLEAR CREEK ISD June 2017 Home Sales by Price</b>													
Price Range	# Sold	Active Listings	Month's of Inventory	Market										
\$0-\$100K	1	2	2.0	Extreme Seller's Market										
\$100-\$200K	77	130	1.7	Extreme Seller's Market										
\$200-\$300K	168	408	2.4	Extreme Seller's Market										
\$300-\$400K	79	313	4.0	Normal Seller's Market										
\$400-\$500K	23	137	6.0	Balanced Market										
\$500-\$600K	7	46	6.6	Balanced Market										
\$600-\$700K	5	40	8.0	Balanced Market										
\$700-\$800K	1	22	22.0	Extreme Buyer's Market										
\$800-\$900K	1	16	16.0	Extreme Buyer's Market										
\$900-\$1M	0	6	N/A	No Sales This Month										
\$1M-\$2M	0	28	N/A	No Sales This Month										
\$2M-\$3M	0	9	N/A	No Sales This Month										
>\$3M	0	1	N/A	No Sales This Month										
Overall Mkt	362	1158	3.2	Normal Seller's Market										
12+ months of in	nventorv	Extreme Buye	r's Market	High depreciation										
9-12 months of i		Normal Buyer		Moderate depreciation										
6-9 months of ir		Balanced I		Flat to moderate depreciation										
3-6 months of ir		Normal Seller		Moderate to high appreciation										
0-3 months of inventory Extreme Seller's Market High apprec														

1,595 Closed sales during 1<sup>st</sup> 6 Months of 2017 1,214 Closed sales during 1<sup>st</sup> 6 Months of 2010 1,573 Closed sales during 1<sup>st</sup> 6 Months of 2005

1 Month Market Snap Shot 2017 Clear Creek ISD on sold, expired, terminated or leased

CDOM = Cumulative Days on Market i.e. total number of days listed under previous MLS number(s) combined When DOM & CDOM are the same – property was not listed previous to the time it sold under final MLS #

	Sold – 362 June 2017 CCISD														
	SqFt	Beds	FB	HB	List Price	LP/SqFt	Sale Price	SP/SqFt	Adj. Sale Price	Adj. SP/SqFt	SP/LP %	SP/OLP %	DOM	CDOM	Year Built
Min	1209	2	2	0	85000	50.03	1250	0.9	1250	0.9	1%	1 %	0	0	1902
Avg	2507	3.66	2.32	0.51	280337	111.82	273990	109.29	272763	108.8	98 %	97 %	29.57	46.08	1994
Max	5295	6	5	2	849000	237.82	807000	226.05	807000	226.05	117 %	117 %	305	891	2017
Median	2400.5	4	2	0	258480	109.36	254500	108.45	252800	107.9	99 %	98 %	13	14	1996

When DOM & CDOM <u>Do Not Match</u> then the property was listed <u>more than 1 time before it sold</u> i.e. the previous listing(s) ended with <u>Expired or Terminated status before it was re-listed and finally sold!</u>

	Expired – 26 June 2017 CCISD														
	SqFt	Beds	FB	HB	List Price	LP/SqFt	Sale Price	SP/SqFt	Adj. Sale Price	Adj. SP/SqFt	SP/LP %	SP/OLP %	DOM	CDOM	Year Built
Min	1532	3	2	0	138000	71.28	0	0	0	0	0 %	0 %	0	0	1910
Avg	3346	4.08	2.85	0.88	514909	153.89	0	0	0	0	0 %	0 %	176.08	265.65	1996
Max	5528	5	5	3	1795000	324.71	0	0	0	0	0 %	0 %	538	1426	2017
Median	3129	4	3	1	352495	122.55	0	0	0	0	0 %	0 %	104.5	137	2003

	Terminated – 59 June 2017 CCISD														
	SqFt	Beds	FB	HB	List Price	LP/SqFt	Sale Price	SP/SqFt	Adj. Sale Price	Adj. SP/SqFt	SP/LP %	SP/OLP %	DOM	CDOM	Year Built
Min	1248	2	2	0	1400	1.12	0	0	0	0	0 %	0 %	4	4	1963
Avg	3124	3.9	2.71	0.69	421846	135.03	0	0	0	0	0 %	0 %	66.83	129.15	1998
Max	5282	6	5	2	2500000	728.86	0	0	0	0	0 %	0 %	292	1118	2017
Median	3218	4	3	1	345900	111.21	0	0	0	0	0 %	0 %	51	71	2003

	Leased – 112 June 2017 CCISD														
	SqFt	Beds	FB		List Price	LP/SqFt	Lease Price	LseP/SqFt	Adj. Lease Price	Adj. LseP/SqFt	SP/LP %	SP/OLP %	DOM	CDOM	Year Built
Min	832	0	0	0	1100	0.65	1100	0.65	1100	0.65	91 %	87 %	0	0	1930
Avg	2178	3.47	2.1	0.39	1967	0.9	1967	0.9	1967	0.9	100 %	98 %	34.38	38.71	1990
Max	4972	5	4	1	5000	1.59	5500	1.51	5500	1.51	111 %	111 %	199	241	2016
Median	2079	3	2	0	1862.5	0.91	1862.5	0.9	1862.5	0.9	100 %	100 %	20	20	1989

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